



Insgroup, Inc. Acquires Top Insurance Team Led by Jan Fawcett-Heilman

HOUSTON (February 1, 2017) – Insgroup, Inc. (“Insgroup”) is pleased to announce the acquisition of the assets of The Fawcett Group (“Fawcett”), a firm specializing in Employee Benefit Plan brokerage and consulting to emerging and mid-market businesses as well as not-for-profits. As part of the transaction, Jan Fawcett-Heilman, owner of The Fawcett Group, joined Insgroup as a Vice President in its Employee Benefits Practice, with responsibility for consulting with existing clients and for new business development. David Czarny, who worked with Fawcett for more than 15 years, also joined Insgroup as an Account Executive and will continue to work alongside Ms. Fawcett-Heilman, servicing her current clients.

Ms. Fawcett-Heilman has over 25 years of experience and is an innovative leader when it comes to delivering true value and consistent quality service to her Employee Benefits clients. Ms. Fawcett-Heilman is a Chartered Benefit Consultant designee who likes to collaborate, design, and revitalize employers’ benefit plans. Ms. Fawcett-Heilman and her team built a reputation around delivering a high-quality personal contact with their clients to provide a better benefit planning experience. Her team consistently delivers the knowledge, resources, and experience to ensure her client’s Human Resources and Employee Benefit Plan goals are attained.

Ms. Fawcett-Heilman said: “I am excited about combining my Employee Benefits practice with Insgroup, providing added value to my clients through leveraging Insgroup’s state-of-the art Employee Benefits brokerage platform. My new access to additional tools and resources, includes access to the nation’s largest benchmarking survey of employer-sponsored health plans, Live and Online HR and Compliance Consulting, Employment Law Training for Supervisors and Managers, Benefits Administration Technology Platforms, Wellness Plan Expertise, and Outsourcing Consulting, just to name a few. Insgroup’s state of the art insurance industry tools will save my clients time and money.”

“We look forward to partnering with Jan because both entities share a mutual passion for using evolving technology and resources to deliver additional value to clients, and are committed to operating at the highest levels of personalized service.” Brian Kapiloff, President and CEO of Insgroup, said. “I am confident our service model and resources will add value for Fawcett Group’s clients and together we will continue to grow.”

About Insgroup, Inc.

Insgroup, based in Houston, Texas, was founded in 1978 and has grown into one of the largest privately held insurance agencies in the State of Texas and has been recognized as one of the Top 100 largest such firms in the United States according to *Insurance Journal Magazine*. The firm focuses on serving the needs of mid- and upper mid- market clients. Insgroup provides commercial insurance brokerage, risk management consulting, and employee benefits services to local, regional, and national organizations across the entire business spectrum. Insgroup also serves the personal insurance needs of affluent individuals and families. Insgroup is licensed in all states and serves clients throughout the U.S. and internationally, providing custom-crafted risk and benefits solutions, personalized service plans, relentless client advocacy, technical expertise, and industry-specific knowledge.